Rate Contract document for procurement of

Hearing Aid for ENT

AIIMS, Rishikesh

Ref. No. : 24/RC/ Hearing Aid/505/2019-RISH (ADMN)

Publishing Date : 22.06.2019 at 3.00 PM

Pre-Bid Meeting : 28.06.2019 at 4.30 PM

Bid Submission Start Date : 22.06.2019 at 3.00 PM

Last Date of Bid Submission : 15.07.2019 at 3.00 PM

Bid Opening : 16.07.2019 at 3.00 PM

Tender documents may be downloaded from institute’s web site www.aiimsrishikesh.edu.in (for reference only) and CPPP site https://eprocure.gov.in/eprocure/app
TENDER NOTICE
for
Rate contract for procurement of Hearing Aid for ENT
AIIMS, Rishikesh, Virbhadra Marg, Rishikesh, Dehradun

Dated:……………..

1. E-tenders in Two Bids (Technical & Financial) basis are invited on behalf of the Director, All India Institute of Medical Sciences, Rishikesh from interested and eligible manufacturer or their authorised distributors/dealers, for providing Hearing Aids for Department of ENT on rate contract basis for a period of two years that may be extended to one more year on the basis of good compliance report, at AIIMS Rishikesh.

2. Bids shall be submitted online only at CPPP website: https://eprocure.gov.in/eprocure/app.

3. The complete bidding process is online. Bidders should be in possession of valid digital Signature Certificate (DSC) for online submission of bids. Prior to bidding DSC need to be registered on the website mentioned above. For any assistance for e-bidding process, if required, bidder may contact to the helpdesk at 0135-2462915.

4. Tenderer/Contractor/Bidders are advised to follow the instructions provided in the ‘Instructions to the Contractors/Tenderer/Bidders for the e-submission of the bids online through the Central Public Procurement Portal for e Procurement at https://eprocure.gov.in/eprocure/app’.

5. Bid documents may be scanned with 100 dpi with black and white option which helps in reducing size of the scanned document.

6. Hard Copy of earnest money deposit and tender fee etc. must be delivered to AIIMS, Rishikesh on or before last date/time of Bid Submission as mentioned above. The bid without EMD and tender fee will be summarily rejected. The scanned copy of the EMD and Tender fee should be attached in the technical bid.

7. The tender shall be submitted online in two part, viz., technical bid and financial bid. All the pages of bid being submitted must be signed and sequentially numbered by the bidder irrespective of nature of content of the documents before uploading.

The offers submitted by Telegram/Fax/email shall not be considered. No correspondence will be entertained in this matter.

8. Any future clarification and/or corrigendum(s) shall be communicated through the Central Public Procurement Portal for e Procurement at https://eprocure.gov.in/eprocure/app or AIIMS,Rishikesh website: www.aiimsrishikesh.edu.in. The bidders are required to regularly check the website to know about any/all such corrigendum(s) as only these bids, taking care of such corrigendum(s) shall be considered for finalisation of the tender.

9. Bidder should necessarily enclose a covering letter mentioning a summary of applied document with proper numbering. Secondly, bid should also attach a compliance sheet as per specification mentioning that they are complying with all specification or have any variation.

10. The pre bid conference would be held on ……………… 2019 at 03.00 PM in the office of Tender Opening Room, AIIMS, Rishikesh. All firm’s representative who are attending the pre bid meeting, shall produce an authorization letter from their firm on the firm’s letter head. They are required to put their query in writing before the committee and submit the same in writing on its letter head.

11. All the duly filled/completed pages of the tender should be given serial /page number on each page and signed by the owner of the firm or his Authorized signatory. In case the tenders are signed by the Authorized signatory, a copy of the power of attorney/authorization may be enclosed along with tender. A copy of the terms & conditions shall be signed on each page and submitted with the technical bid as token of acceptance of terms & conditions. Tender with unsigned pages/incomplete/partial/part of tender if submitted will be rejected out rightly.
12. Any omission in filling the columns of Financial Bid form (Schedule of Rates) shall debar a tender from being considered. Rates should be filled up carefully by the tenderer. All corrections in this schedule must be duly attested by full signature of the tenderers. The corrections made by using fluid and overwriting will not be accepted and tender would be rejected.

13. (i) **Bid Security:** - The bidder shall pay the respective amount of Bid Security (EMD) of Rs. **50,000/- (Rupees Fifty thousand only)** along with the Technical Bid by way of demand draft/FD/TD/CD in favor of “AIIMS, Rishikesh” drawn on any Nationalized Bank/ Scheduled Bank and payable at Rishikesh and must be valid for (6) six month. Bids received without tender fees and Earnest Money deposit (EMD) shall stand rejected and thus shall not be considered for evaluation etc. at any stage. The original EMD will be put in cover-I containing with Technical bid.

   a) The Public Sector undertaking of the Central/State Govt./MSEs/MSME/Registered with Central Purchase Organization are exempted from furnishing Earnest Money along with tender, subject to submission of its valid proof.

   b) The firms Registered with DGS & D/SSI and any approved source of Centre/States Govt. are not exempted from furnishing Earnest Money in so far as this institute is concerned.

   c) Earnest Money deposited with AIIMS, Rishikesh in connection with any other tender enquiry even if for same/similar material / Stores by the tenderer will not be considered against this tender.

   d) Declaration of Udyog Aadhar Memorandum (UAM) number by the vendors on CPPP is mandatory. The bidders who fail to submit the UAM number shall not be able to avail benefits available to MSE’s.

(ii) EMD is required to protect the purchaser against the risk of Bidders conduct. The EMD will be forfeited if the bidder withdraws or amends its tender or impairs or derogates from the tender in any respect within the period of validity of its tender or if it comes to the notice that the information/ documents furnished in its tender is incorrect or false.

14. The bid security (EMD) without interest shall be returned to the unsuccessful bidders after finalization of contract with successful bidder.

15. Bidders are not allowed to submit more than one bid for the same/similar tendered item else all his bids shall be cancelled thereby making him disqualified in addition to the forfeiture of the EMD.

16. The successful bidders have to execute a contract on Indian non judicial stamp paper of Rs.100/- (Rupees one hundred only) within twenty-one (21) days from the date of award of this tender in his favour and also required to furnish the **Security Deposit of Rs 2,00,000 (Two Lakh only)** in the form of FD/BG/TD/CD for **three months extra of the contract period** from any Nationalised/Schedule bank duly pledged in favour of AIIMS, Rishikesh & payable at Rishikesh only. The EMD deposited by successful bidder may be adjusted towards Security Deposit as demanded above after its validation for the required period. If the successful bidder fails to furnish the full security deposit or difference amount between Security Deposit and EMD within 21 (twenty-one) days after the issue of **Letter of Award** of Work, his bid security (EMD) shall be forfeited and award of tender in suppliers favour automatically stands terminated at his cost & liability, unless time extension has been granted by AIIMS, Rishikesh.

17. The EMD/PBG shall be forfeited if successful bidder fails to supply the goods/equipment in stipulated time or fails to comply with any of the terms & conditions of the contract or fail to sign the contract.

18. The bid shall be valid and open for acceptance by the competent authority of AIIMS Rishikesh for a period of 180 (one hundred eighty) days from the published date of opening of the tenders and no request for any variation in quoted rates and / withdrawal of tender on any ground by bidders shall be entertained. The unilateral withdraw at any stage will cause forfeiture of EMD in addition to any remedy that the purchaser may have under the law.
19. To assist in the analysis, evaluation and computation of the bids, the Competent Authority, may ask bidders individually for clarification of their bids. The request for Clarification and the response shall be in writing but no change in the price or substance of the bid offered shall be permitted.

20. After evaluation, the work shall be awarded normally to the Agency fulfilling all the conditions of the contract and who has quoted the lowest rate as per financial bid after complying with the all the Acts / provisions stated / referred to for adherence in the tender.

21. The competent authority of AIIMS, Rishikesh reserves all rights to accept or reject any/ all tender(s) without assigning any reason. It can also impose/relax any administrative term and condition/specifications of the tender enquiry after due discussion in pre-bid conference. This will be communicated and shown over the website of the Institute. No representation will be considered after pre-bid meeting and bidders may ensure queries only in pre-bid meeting. AIIMS, Rishikesh also reserves the right to reject any bid which in his opinion is non-responsive or violating any of the conditions/specifications without any liability to any loss whatsoever it may cause to the bidder in the process.

22. Tender must be submitted on the prescribed Tender Form otherwise tender will be cancelled straightway.

23. The tender form is not transferable.

24. Canvassing in any form is strictly prohibited and the tenderers who are found canvassing are liable to have their tenders rejected out rightly.

25. It is required by all concerned, namely the Bidders/Suppliers, as the case may be to observe highest standard of ethics during the procurement and execution of this Tender.

26. In case the quality of items supplied are not in conformity with the standard given in tender and as per the samples supplied or the supplies are found defective at any stage these goods shall immediately will be taken back by the supplier and will be replaced with the tender quality goods, without any delay. The competent authority reserves all rights to reject the goods if the same are not found in accordance with the required description / specifications and liquidates damages shall be charged in addition to the cost of re-tender. The supplier is required to provide the demonstration of equipment at AIIMS premises to the AIIMS representatives for its evaluation as per the specification & desired functionality standard. However, a submission of videography displaying functionality as per tender specification may also be considered by the AIIMS, representative.

27. In case the bidder on whom the supply order has been placed, fails to make supplies within the delivery schedule and the purchaser has to resort risk purchase, the purchaser (AIIMS, Rishikesh) may recover from the tender the difference between the cost calculated on the basis of risk purchase price and that calculated on the basis of rates quoted by tenderer. In case of repeated failure in supplying the order goods the supply order may be cancelled and bid security deposit will be forfeited.

28. Where the specifications are as per tenderer’s range of products the tenderer’s offer should mention that the item meets all specifications as per the tender enquiry and if there are improvements/deviations the same should be brought out on separate Letter Head of the firm. It would be discretion of the competent authority of the institute to accept or reject such deviations which are not in accordance with our required specifications as given below the financial bid.

29. It must be mentioned clearly whether bidder is a manufacturer/sole distributor/ sole agent for the items for which he is quoting.

   a. **Manufacturer** must add a certificate that item(s) is manufactured by them as per range of products.

   b. **Sole Manufacturers** must add a certificate that they are the sole manufacturer of the Item for which they are quoting in this tender enquiry & item is /are their proprietary Item in India. The rate certificate is also
required from the sole manufacturers that the Rates quoted are the same as they quote to other State/Centre Govt./reputed Private Organisation and DGS&D rate for the similar item(s) and these are not higher than those quoted by them.

c. **Authorized agents** must add authority letter from their Manufacturer/Principals on the letter head of the manufacturer/principals signed by a competent person and comes in proforma given in attach must duly supported by a notarised affidavit on Indian Non Judicial Stamp Paper of Rs.10/- (Rupees ten only) that they are quoting Rates on behalf of them. The authorization letter must give/mention the purpose for which it is allowed. The validity period of the authorization letter must be mentioned in the authority letter otherwise tender will be liable to rejection.

30. The bidders should have furnished a copy of GST/S.T. /C.S.T./VAT registration number, the State / U.T. of registration and the date of such registration. Tenders not complying with this condition will be rejected.

31. **Turnover provisions:**
   - (i) The tenderers should submit along with the tender, a photo state copy of the last three years Annual Accounts with Audit certificate by Chartered Accountant, Income Tax returns and a copy of current valid income tax clearance certificate (IT CC), otherwise bidder will not be considered for administrative evaluation (in evaluation of Technical bid) and will be declared **disqualified** in technical evaluation.
   
   (ii) In case of bidder falls under Section 44AD/44ADA/44AE of Income Tax shall be required to submit turnover certificate verified by Chartered Accountant with his Registration number issued by Institute of Chartered Accountants of India.

   (iii) In case of supplier is an Indian Agent, the firm can submit copies of purchase orders issued in favour of firm *(As the payment is made through LC directly to foreign manufacturer and equipment payment does not exist in the book of account of the supplier)* in support to its turnover whatever amount is getting short.

   (iv) There will be relaxation on turnover on *case to case* basis for **Start-up firms** registered by Government of India under Start-ups scheme as per orders of Ministry of Commerce, Government of India.

32. **Sample/demonstration:** - In case, the item required prior submission of sample/ performing demonstration, tenderer will have to submit sample/perform demonstration of the equipment/item to the competent authority of the institute, the bidder will have to bear all the expenses for the same. Non submission of sample/non performing demonstration will **disqualify** the bidder in the technical bidding process and financial bid of the bidder will not be opened.

33. The tenderer hereby guarantees that the equipment/implant supplied to the Institute (purchaser) under the Contract shall be of the best quality/latest version and workmanship and new in all respects and shall be strictly in accordance with the specification and particulars contained/ mentioned in the Tender Document. The date of manufacturing of the equipment/implant supplied will not be more than 3 (Three months) old. The tenderer will have further guarantees that the said equipment would continue to conform to the description and quality aforesaid for a period of five (5) years guarantee period *(As per MoH&FW guidelines)*, from the date of installation of the said equipment to the purchaser and notwithstanding the fact that the Purchaser may have inspected and /or approved the said equipment, if during the aforesaid period of five years the said equipment be discovered not to confirm to the description and quality as required as per specification or not giving satisfactory performance or have deteriorated, the decision of the Purchaser in that behalf shall be final and binding on the tenderer and the Purchaser/end user shall be entitled to call upon the tenderer to rectify the equipment or such portion thereof as is found to be defective by the purchaser within a reasonable period or such specified period as may be allowed by the purchaser in his discretion on/an application made thereof by the tenderer and in such an event, the above mentioned warranty period shall apply to the equipment replaced from the date of replacement thereof. In case of failure of the tenderer to rectify or replace the equipment, within specified time, the purchaser/end user shall be entitled to recover the cost with all expenses from the tenderer for such defective equipment.

34. Full description & specifications, make/brand and name of the manufacturing firm must be clearly mentioned in the tender, failing which, the tender will not be considered. The tenderer must also mention whether the goods are imported / indigenous. Descriptive literature /catalogues must be attached with the tender in original, failing which, tender may be disqualified.
35. **Force Majeure:** Any failure or omission to carry out the provisions of this supply by the supplier shall not give right for any claim by supplier and purchaser to one against the other, if such failure or omission arise from an act of God which shall include all acts of natural calamities from civil strikes compliance with any statistics and or requisitions of the Government, riots, embargoes or from any political or other reasons beyond the suppliers control including war (whether declared or not) civil war or state of incarceration provided that notice of the occurrence of any event by either party to the other shall be within two weeks from the date of occurrence of such an event which could be attributed to force majeure. Any delay due to Force Majeure will not be attributable to the either of the parties.

36. The equipment/implant supplied must meet standard of working as described by tenderer/original manufacturer.

37. The successful Bidder shall at all times agree to indemnify and keep indemnified the purchaser against all losses, damages which may arise in respect of action/inactions of such Bidder or breach of any term of this tender by such Bidder. All claims regarding indemnity shall survive the termination of the contract with such Bidder.

38. **Liquidated damage/demerge:** The time for the date of delivery/ dispatch stipulated in supply order shall be deemed to be the essence of the contract and if the supplier fails to deliver or dispatch any consignment within the period prescribed for such delivery or dispatch in the supply order, liquidated damages may be deducted from the bill @ 0.5% per week subject to maximum of 10% of the value of the delayed goods or services under the contract. The competent authority of the institute may also cancel the supply at the cost & liability of the supplier. In such a case, bid security of the supplier shall stand forfeited. The supply of equipment must be in single consignment, inclusive of all parts & accessories in adherence to the specification so as to make the equipment fully functional at the time of the installation. No installation repeat shall be signed in case of absence of any part as per the specification.

**Applicable Law:**

39. The contract shall be governed by the laws and procedures established by Govt. of India, within the framework of applicable legislation and enactment made from time to time concerning such Commercial dealings / processing.

40. Any disputes are subject to exclusive jurisdiction of Competent Court and Forum in Rishikesh/Dehradun, Uttarakhand India only.

41. Except as otherwise provided under this Contract for immediate termination of the Contract, in the event of a disputes which may be arising out of the execution of the tender contract, the matter will be referred to the Deputy Director (Administration). Appeal against the decision of the DDA will lie to the Director, AIIMS Rishikesh and his decision shall be final and binding upon both the parties.

I / We hereby accept the terms and Conditions given in the tender

(Signature & Stamp of the bidder)

*Note: Please sign each page of document including terms & conditions & tender*
(B) **Financial terms and conditions**

1. Bidders are requested to note that they should necessarily submit their financial bids in the format provided and no other format is acceptable. If the price bid has been given as a standard BoQ format with the tender document, then the same is to be downloaded and to be filled by all the bidders. Bidders are required to download the BoQ file, open it and complete the white coloured (unprotected) cells with their respective financial quotes and other details (such as name of the bidder). No other cells should be changed. Once the details have been completed, the bidder should save it and submit it online, without changing the filename. If the BoQ file is found to be modified by the bidder, the bid will be rejected.

2. Rates quoted should be inclusive of all applicable taxes, packing, forwarding, postage and transportation charges at for AIIMS Rishikesh (Site of installation/Use). Rates should be mentioned both in figures and in words.

3. The supplier has to submit a notarised affidavit on Indian Non Judicial Stamp Paper of Rs.10/- that the bidder has not quoted the price higher than previously supplied to any government Institute/Organisation/reputed Private Organisation rate in recent past. Therefore, if at any stage it has been found that the supplier has quoted lower rates than those quoted in this tender; the Institute (the purchaser) would be given the benefit of lower rates by the Supplier and any excess payment if any, will become immediately payable to the AIIMS, Rishikesh. If such affidavit is not submitted, tender will be out rightly rejected. *(Part of technical bid)*

4. If the price of the contracted articles is /are controlled by the Government, in no circumstances the payment will be higher than the controlled rate.

5. Tender ell be regarded as constituting an offer open to acceptance in whole or in part at the discretion of the competent authority of the institute for a period of 180 days (6 months) valid from the date of opening of the tender by the committee.

6. Order shall be issued for tentative annual requirement on actual need basis. Bills in triplicate for the items supplied by the selected firm(s), should be raised for payment. Payment shall be released after it is ensured that the items/quantity supplied are to the entire satisfaction of this office and accepted. If any item is found to be defective, or not of the desired quality, the same shall be replaced immediately, for which no extra payment shall be made by AIIMS, Rishikesh.

7. The corrections made by using fluid and overwriting will not be accepted and tender would be rejected.

8. **Tender Currencies:** The bidders are required to quote in Indian Rupees only.

9. **Sales Tax:** If a bidder asks for sales tax/GST/CST/VAT/CENVAT, Service Tax and Works Contract Tax to be paid extra, the rate and nature of sales tax applicable should be shown separately. The GST/CST/VAT/CENVAT, Service Tax and Works Contract Tax will be paid as per the rate at which it is liable to be assessed or has actually been assessed provided the transaction of sale is legally liable to sales tax/GST/CST/VAT/CENVAT, Service Tax and Works Contract Tax and is payable as per the terms of contract.

10. **Octroi Duty and Local Duties& Taxes:** Normally, goods to be supplied to end user against Government contracts are exempted from levy of Town Duty Octroi duty, terminal tax and other levies of local bodies. However, on some occasions, the local bodies (like town body, municipal body etc.) as per their regulations allow such exemptions only on production of certificate to this effect from the concerned government department. Keeping this in vie the supplier shall ensure that the goods to be supplied by the supplier against the contract placed by AIIMS, Rishikesh are exempted from levy of any such duty of Tax and wherever
necessary, obtain the exemption certificate from the AIIMS Rishikesh. However, if a local body still insists upon payment of such local duties and taxes the same should be paid by the supplier to the local body to avoid delay in supplies and possible demurrage charges and obtain a receipt for the same. The supplier should forward the receipt obtained for such payment to the AIIMS, Rishikesh to enable the AIIMS Rishikesh reimburse the supplier and take other necessary action in the matter.

11. **Payment terms:** - The Payment shall be made to the supplier on the satisfactory receipt of the goods ordered. Advance payment shall not be made under any circumstances. The payment shall be made to the supplier’s A/C through NEFT/RTGS mode as per the details provided by the supplier.

12. **L1 Clause:** Rate Contract will be awarded to the firm who will quote lowest per unit rates for item.

NO DEMURRAGE / WHARFAGE CHARGES WILL BE PAYABLE BY THE INSTITUTE UNDER ANY CIRCUMSTANCES. NO ADVANCE PAYMENT WILL BE PAYABLE FOR CUSTOM CLEARANCE/ FREIGHT/INSURANCE ETC

**Note:** In case of any dispute regarding award of tender, decision of AIIMS Administration would be final.

I / We hereby accept the terms and Conditions given in the tender

(Signature & Stamp of the bidder)
TECHNICAL BID
(Documents to be attached in the “Technical Bid”)

1. Name & Address of the manufacturer and their authorised dealers/ distributors/Agency with phone number, email and name and telephone/mobile

2. Specify your firm/company is a manufacturer/ authorised dealer/ distributor/ Agency

3. Whether the signature on each page has been made by the bidder or not.

4. Name, Address & designation of the authorized person (Sole proprietor/partner /Director)

5. Have you previously supplied these items to any government/ reputed private organization? If yes, attach the relevant proof.

6. Please provide a notarised affidavit on Indian Non Judicial stamp paper of Rs. 10/- that you have not quoted the price higher than previously supplied to any government Institute/Organisation/reputed Private Organisation or DGS&D rate in last one year. If you don’t fulfil this criteria, your tender will be out rightly rejected.

7. Please attach copy of last three years’ of Income Tax Return

8. Turnover
   a. Please attach balance sheet (duly certified by Chartered Accountant) for last three (3) years (Attach copy of annual minimum turnover which should not be less than Rs. 60 crore duly certified by the Chartered Accountant)
   b. The bidder falls under Section 44AD/44ADA/44AE of Income Tax Act shall be required to submit turnover certificate verified by Chartered Accountant with his Registration number issued by Institute of Chartered Accountants of India.
   c. Indian Agent can submit its copy of POs of LC cases, in support of its amount getting short in required turnover.
   d. Start-ups may submit its Start-up Registration for consideration (Relaxation in turnover can be considered as the case may be, subject to fulfilment of other conditions. However, it will not mandatory)

9. PAN No. (Please attach copy)

10. GST/VAT/Service Tax Registration Number. (Please attach copy)

11. Acceptance of terms & conditions attached (Yes/No). Please sign each page of terms and conditions as token of acceptance and submit as part of tender document with technical bid. Otherwise your tender will be rejected.

12. Power of Attorney/authorization for signing the bid documents (Not required in case of sole-proprietorship.)

13. Please submit a notarised affidavit on Indian Non judicial stamp paper of Rs. 10/- that no case is pending with the police against the Proprietor/firm/partner or the Company (Agency). Indicate any convictions in the past against the Company/firm/partner.

14. Please declare that proprietor/firm/company has never been black listed/debarred by any organization. An oath certificate to this effect may be enclosed on Rs.10 notarised stamp paper.

15. Please furnish a notarised affidavit on Indian Non judicial stamp paper of Rs.10/- that they will supply spare parts for next 10 years at reasonable price by submission of suitable benchmarks.

16. Please submit two performance certificate from your two different customers to whom you have supplied such type of equipment in previous 3 years

17. Details of the FD/DD/TD/CD of bid security (EMD)
   FD/DD/TD/CD No: 
   Date:
   Payable at-
   Detail of cost of Tender for Rs. 1180/- (if downloaded from website) 
   DD No.
   Date:
   Payable at-
Undertaking

1. I/We have read and understood the contents of the Tender and agree to abide by the terms and conditions of this Tender.

2. I/We shall supply the items of requisite quality and quantity at given rate in timely manner.

3. I/We also confirm that in the event of my/our tender being accepted, I/we hereby undertake to furnish within 15 days, Bank Guarantee/Performance Security after the issue of Purchase Order, as applicable, in the format to be provided by AIIMS Rishikesh in addition to execution of a Contract as pre-condition for obtaining the supply orders.

4. I/We further undertake that none of the Proprietor/Partners/Directors of the firm was or is Proprietor or Partner or Director of any firm with whom the Government have banned/suspended business dealings. I/We further undertake to report to the AIIMS Rishikesh immediately after we are informed but in any case not later 15 days, if any firm in which Proprietor/Partners/Directors are Proprietor or Partner or Director of such a firm which is banned/suspended in future during the currency of the Contract with you.

5. I/We undertake that the information given in this tender are true and correct in all respect and I/We hold the responsibility for the same.

(Signature of the Bidder)

Name:

Designation with Seal of the Firm:
MANUFACTURER’s / PRINCIPAL’s AUTHORIZATION FORM

(Clause 11 (c) of other terms and conditions of the tender)

To

The Administrative Officer,
All India Institute of Medical Sciences
Rishikesh

Dear Sir,

TENDER: ______________________________________________________.

We, ______________________________________, who are established and reputable manufacturers of ______________, having factories at ______________ and ______________, hereby authorize M/s. ______________ (name and address of agents) to bid, negotiate and conclude the contract with you against Tender No. ______________ for the above goods manufactured by us.

We hereby extend our full guarantee and warranty as per the conditions of tender contract for the goods offered for supply against this tender by the above firm.

The authorization is valid up to __________________________

Yours faithfully,

(Name)

For and on behalf of M/s. ______________

(Name of manufacturers)/Principal.
To

The Administrative Officer
All India Institute of Medical Sciences
Rishikesh,
Virbhadra Marg,
Rishikesh-249201

WHEREAS _____________________________ (Name and address of the supplier) (Hereinafter called “the supplier”) has undertaken, in pursuance of contract no________________________ dated _____________ to supply (description of goods and services) (herein after called “the contract”). AND WHEREAS it has been stipulated by you in the said contract that the supplier shall furnish you with a bank guarantee by a scheduled commercial bank recognized by you for the sum specified therein as security for compliance with its obligations in accordance with the contract; AND WHEREAS we have agreed to give the supplier such an irrevocable bank guarantee;

NOW THEREFORE we hereby affirm that we are guarantors and responsible to you unconditionally, on behalf of the supplier, up to a total of. ________________________ (Amount of the guarantee in words and figures), and we undertake to pay you, upon your first written demand declaring the supplier to be in default under the contract and without cavil or argument, any sum or sums within the limits of (amount of guarantee) as aforesaid, without your needing to prove or to show grounds or reasons for your demand or the sum specified therein.

We hereby waive the necessity of you to first demanding the said amount of guarantee from the supplier before raising the demand with us. You may directly raise the demand with us, without asking the supplier for the same.

We further agree that no change or addition to or other modification of the terms of the contract to be performed there under or of any of the contract documents which may be made between you and the supplier shall in any way release us from any liability under this guarantee and we hereby waive notice of any such change, addition or modification.

This guarantee will not be changed due to change in the constitution of the bank or the supplier.

This guarantee shall be valid up to 65 months from the date of satisfactory installation of the equipment i.e. up to --- -------- (indicate date).

..........................................
(Signature with date of the authorized officer of the Bank)

..........................................
Name and designation of the officer

..........................................
Seal, name & address of the Bank and address of the Branch
Instructions for Online Bid Submission:

The bidders are required to submit soft copies of their bids electronically on the CPP Portal, using valid Digital Signature Certificates. The instructions given below are meant to assist the bidders in registering on the CPP Portal, prepare their bids in accordance with the requirements and submitting their bids online on the CPP Portal.

More information useful for submitting online bids on the CPP Portal may be obtained at: https://eprocure.gov.in/eprocure/app.

REGISTRATION

- Bidders are required to enrol on the e-Procurement module of the Central Public Procurement Portal (URL: https://eprocure.gov.in/eprocure/app) by clicking on the link “Online bidder Enrolment” on the CPP Portal which is free of charge.

- As part of the enrolment process, the bidders will be required to choose a unique username and assign a password for their accounts.

- Bidders are advised to register their valid email address and mobile numbers as part of the registration process. These would be used for any communication from the CPP Portal.

- Upon enrolment, the bidders will be required to register their valid Digital Signature Certificate issued by any Certifying Authority recognized by CCA India (e.g. Sify / nCode / eMudhra etc.), with their profile.

- Only one valid DSC should be registered by a bidder. Please note that the bidders are responsible to ensure that they do not lend their DSC’s to others which may lead to misuse.

- Bidder then logs in to the site through the secured log-in by entering their user ID / password and the password of the DSC / e-Token.

SEARCHING FOR TENDER DOCUMENTS

- There are various search options built in the CPP Portal, to facilitate bidders to search active tenders by several parameters. These parameters could include Tender ID, Organization Name, Location, Date, Value, etc. There is also an option of advanced search for tenders, wherein the bidders may combine a number of search parameters such as Organization Name, Form of Contract, Location, Date, Other keywords etc. to search for a tender published on the CPP Portal.

- Once the bidders have selected the tenders they are interested in, they may download the required documents / tender schedules. These tenders can be moved to the respective ‘My Tenders’ folder. This would enable the CPP Portal to intimate the bidders through SMS / email in case there is any corrigendum issued to the tender document.

- The bidder should make a note of the unique Tender ID assigned to each tender, in case they want to obtain any clarification / help from the Helpdesk.

PREPARATION OF BIDS

- Bidder should take into account any corrigendum published on the tender document before submitting their bids.
• Please go through the tender advertisement and the tender document carefully to understand the documents required to be submitted as part of the bid.

• Please note the Number of covers in which the bid documents have to be submitted, the number of documents - including the names and content of each of the document that need to be submitted. Any deviations from these may lead to rejection of the bid.

• Bidder, in advance, should get ready the bid documents to be submitted as indicated in the tender document / schedule and generally, they can be in PDF / XLS / RAR / DWF/JPG Tender No. :............................

• To avoid the time and effort required in uploading the same set of standard documents which are required to be submitted as a part of every bid, a provision of uploading such standard documents (e.g. PAN card copy, annual reports, auditor certificates etc.) has been provided to the bidders. Bidders can use “My Space” or “Other Important Documents” area available to them to upload such documents. These documents may be directly submitted from the “My Space” area while submitting a bid, and need not be uploaded again and again. This will lead to a reduction in the time required for bid submission process.

SUBMISSION OF BIDS

• Bidder should log into the site well in advance for bid submission so that they can upload the bid in time i.e. on or before the bid submission time. Bidder will be responsible for any delay due to other issues.

• The bidder has to digitally sign and upload the required bid documents one by one as indicated in the tender document.

• Bidder has to select the payment option as “offline” to pay the tender fee / EMD as applicable and enter details of the instrument.

• Bidder should prepare the EMD as per the instructions specified in the tender document. The original should be posted/couriered/given in person to the concerned official, latest by the last date of bid submission or as specified in the tender documents. The details of the DD/any other accepted instrument, physically sent, should tally with the details available in the scanned copy and the data entered during bid submission time. Otherwise the uploaded bid will be rejected.

• Bidders are requested to note that they should necessarily submit their financial bids in the format provided and no other format is acceptable. If the price bid has been given as a standard BoQ format with the tender document, then the same is to be downloaded and to be filled by all the bidders. Bidders are required to download the BoQ file, open it and complete the white coloured (unprotected) cells with their respective financial quotes and other details (such as name of the bidder). No other cells should be changed. Once the details have been completed, the bidder should save it and submit it online, without changing the filename. If the BoQ file is found to be modified by the bidder, the bid will be rejected.

• The server time (which is displayed on the bidders’ dashboard) will be considered as the standard time for referencing the deadlines for submission of the bids by the bidders, opening of bids etc. The bidders should follow this time during bid submission.

• The documents being submitted by the bidders would be encrypted using PKI encryption all techniques to ensure the secrecy of the data. The data entered cannot be viewed by unauthorized persons until the time of bid opening. The confidentiality of the bids is maintained using the secured Socket Layer 128 bit encryption technology. Data storage encryption of sensitive fields is done. Any bid document that is uploaded to the server is subjected to symmetric encryption using a system generated symmetric key

• Further this key is subjected to asymmetric encryption using buyers/bid opener’s public keys. Overall, the uploaded tender documents become readable only after the tender opening by the authorized bid openers.
The uploaded tender documents become readable only after the tender opening by the authorized bid openers.

Upon the successful and timely submission of bids (i.e. after Clicking “Freeze Bid Submission” in the portal), the portal will give a successful bid submission message & a bid Tender No. ... Summary will be displayed with the bid no. and the date & time of submission of the bid with all other relevant details.

The bid summary has to be printed and kept as an acknowledgement of the submission of the bid. This acknowledgement may be used as an entry pass for any bid opening meetings.

ASSISTANCE TO BIDDERS

Any queries relating to the tender document and the terms and conditions contained therein should be addressed to the Tender Inviting Authority for a tender or the relevant contact person indicated in the tender.

Any queries relating to the process of online bid submission or queries relating to CPP Portal in general may be directed to the 24x7 CPP Portal Helpdesk number 0120-4200462, 0120-4001002.
To,
Administrative Officer,
AIIMS, Rishikesh.

Dear Sir,

1. I/We ........................................................................................................................................... Submitted the quotation for “Tender for__________________)” at AIIMS against the Tender No. 24/______________/2019-Rish(Admn)
2. I/We thoroughly examined, understood and accepted terms & conditions given in the enquiry document, failing which my quotation will be rejected out rightly.
3. I/We hereby offer to supply at the following rates.

<table>
<thead>
<tr>
<th>S NO</th>
<th>Item/Descriptions</th>
<th>Quantity</th>
<th>Unit Amount(Rs)</th>
<th>GST (Rs)</th>
<th>Total Amount</th>
</tr>
</thead>
</table>

Note:
1. GST will be paid extra at prevailing rates
2. The Bidder must submit the sample of quoted make and model for technical evaluation at AIIMS Rishikesh as when required. Failure to submit the sample at the time given for submission of same will be summarily rejected.
3. Successful bidder will be decided on discount given on

Date__________ (Signature of Authorized Person)
Place__________

Tender No. 24/______________/2019-Rish(Admn)
Name___________________________
Name of Firm/Company/Agency_______
Phone No_______________
Email____________________________
## PRICE SCHEDULE FOR

### Comprehensive Maintenance Contract (C.M.C) after expiry of Warranty

(Rates should be quoted in Indian Rupees only)

<table>
<thead>
<tr>
<th>Sr. No.</th>
<th>Name of Equipment</th>
<th>Qty.</th>
<th>Annual Comprehensive Maintenance Contract Cost for Each Unit Year Wise after Warranty with Spare Parts &amp; Labour</th>
<th>Total Comprehensive Maintenance Contract Cost for 5 Years</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td>$^6$ $^7$ $^8$ $^9$ $^{10}$ $(3 \times (4a+4b+4c+4d+4e))$</td>
<td></td>
</tr>
<tr>
<td>1</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Note:**

1. Firm should quote the rate for CMC for each equipment/item/instrument at relevant column and it should not be more than 5% per year of unit price of the quoted price. The rates quoted should be inclusive of all taxes and duties.

2. Firm should upload this sheet after filling of relevant column as attachment of financial bid.

3. In case of discrepancy between unit price and total prices, THE LOWER ONE shall prevail.

4. The cost of Comprehensive Maintenance Contract (CMC) after satisfactory completion of Warranty period which includes preventive maintenance including testing & calibration as per technical/service/operational manual, labour and spares, should be quoted along with taxes applicable on the date of tender opening. The taxes to be paid extra, to be specifically stated. In the absence of any such stipulation the price will be taken inclusive of such taxes and no claim for the same will be entertained later.

5. CMC charges will be negotiable with respect to lower charges quoted for CMC by any firm.

6. The uptime warranty will be 95% on 24(hrs) x 365 (days) basis or as stated in Technical Specification of the TE document.

7. The supplier shall keep sufficient stock of spares required during Comprehensive Maintenance Contract period. In case the spares are required to be imported, it would be the responsibility of the supplier to import and get them custom cleared and pay all necessary duties.

**Place:**

**Date:**

Signature of bidder with Seal
**Terms and conditions**

1. Rate contract for hearing aids will be awarded for 2 years to the authorised dealer and it may be extended to one more year on the basis of good compliance report.
2. The dealers will have to provide the certificate of authorization from at least 2 companies.
3. Certificate of authorization from manufacturer should be valid till the term of rate contract.
4. The prescription and dispensing algorithm will be as follows.

   - **Hearing aid trial recommendation by consultant**
   - **Hearing aid trial with aided audiogram (with minimum 2 companies) by dealer**
   - **Hearing aid fitting by dealer after discussing with patient,**
     Patient satisfaction report (copy attached as annexure…..) to be prepared by dealer.
   - **Patient deposits money in account of AIIMS. Triplicate receipt (one each for dealer, department and patient) will be issued to the patient.**
   - **The money shall be transferred to dealer account by IRF & Jan Aushdi on production of payment receipts and a copy of patient satisfaction reports duly forwarded by ENT department.**
5. Successful bidder should be able to provide all types of hearing aids – BTE, RIC, In The Canal with latest high-end technology
6. All sold hearing aids shall be accompanied with aided audiometry report.
7. It is essential that dealer should keep trial models of all companies.
8. Minimum discount on hearing aid should not be less than 25%.
9. Programming and re-programming of the digital programmable hearing aids at later stage is the sole responsibility of the dealer.
10. Any complaint regarding hearing aid/ear mould should be resolved within one week (seven working days).

11. Dealer/Vendor should have/be:
   a) Hearing aids dispense centre in AIIMS Rishikesh
   b) Average last three financial years (2016-17, 2017-18, 2018-19) turnover of hearing aids of Rs 60 crores or more to establish credential of Dealer.
   c) Preferably registered with government/semi-government institute from last four years. Submit the related documents
   d) Preference will be given to the vendor at least having 200+ hearing aid Centre around India (PAN India level) so that patients from any city can be served at Hearing Aid Centre.
   e) At least 150 hearing professionals duly registered with Rehabilitation Council of India (RCI) on payroll of the Dealer to provide uninterrupted support to patients.
   f) Have more than seven years of experience in serving hearing impaired patients.

12. Dealer should establish sound proof audiometric booth (specifications attached at annexure ….) with calibrated audiometer and ear mould lab in the provided space.
13. Dealer will have to pay user charges for the space provided as per Institute rules (CPWD rate). Dealer shall in no case acquire any tenancy rights & is bound to vacate premise on immediate notice of Institute. Institute reserves right to put a lock and charge 5000/-per day penalty for not vacating the space. Such right shall be without any obligation as to payment for compensation due to ____________________________ to dealer or any other reason etc.

14. Original price list should be authorized by the company. The dealer should also submit an undertaking that the quoted items have not been & are not being supplied to any other organisation/individual buyer at rates lower than those being quoted to AIIMS-Rishikesh.
15. The random checking of hearing aids supplied by the dealer will be carried out and any dealer supplying hearing aids not adhering to tender specifications would be viewed seriously and necessary action will be taken.

16. Successful bidder has to Provide at least 3 years’ warranty and option of 2 years extended warranty on optimum payment.

17. Proper fitting of hearing aid / Ear tips/ Ear moulds as per prescription is sole responsibility of the dealer without charging any extra cost and cost of ear mould(s) should be included in the quoted rates of hearing aid.

18. The dealer should submit an undertaking that the firm is not blacklisted in any Govt. Organisation/Institution.

19. All legal issues related to product and customer satisfaction will be between supplier and customer (AIIMS Rishikesh will not be a party to it). However, AIIMS Rishikesh reserves right to hold payments etc. or impose penalty until clearance of same disputes.

20. Rate contract for hearing aids will be awarded on basis of qualitative and quantitative assessment. Qualitative assessment will include cost of hearing aid and quantitative assessment will be based on required specifications which would be scored.

21. **Additional technical conditions**

   a) Hearing Aid should be supplied with hearing analysis report, accessories.
   
   b) Each hearing aid should be supplied with 6 compatible batteries and one extra cord/tip
   
   c) Instruction booklet for using hearing aid should be bilingual (Hindi & English).
   
   d) Each hearing aid box must contain compatible ear tips of different sizes and other accessories. Three-year warranty will be given to customers against manufacturing defects. The manufacturers will make facilities available for repair/replacement of hearing aids, including giving free service to customers during the period of repair under the warrantee. The implementing agencies will get this done on behalf of the consumers.
   
   e) Each hearing aid must be supplied with warrantee card with dealers Stamp, address and contact number(s).
   
   f) Each hearing aid shall be indelibly and clearly marked with name and trade mark of the manufacturer along with model and serial number of the hearing aid.
   
   g) The supplier has to agree to allow physical inspection and checking for operation by consignee before acceptance and payment. The supplier will supply the hearing aid with proper labelling and price tag.
Specifications

Hearing Aids are to be quoted in following categories of Hearing Loss

1. Mild Hearing Loss

2. Moderate Hearing Loss

3. Severe to Profound Hearing Loss

1. For Mild Hearing Loss, quoted item should be for: -

   I. Analogue
      A. Analogue (Behind the ear)

   II. Digital/Programmable
       A. BTE
       B. ITC
       C. CIC
       D. RIC

2. For Moderate Hearing Loss, quoted item should be for: -

   I. Analogue
      A. Analogue (Behind the ear)

   II. Digital/Programmable
       A. BTE
       B. ITC
       C. CIC
       D. RIC

3. For Severe to Profound Hearing Loss, quoted item should be for: -

   I. Analogue
      A. Analogue (Behind the ear)

   II. Digital/Programmable
       A. BTE
       B. ITC
       C. CIC
       D. RIC