

Minutes of Pre Bid Meeting

A pre-bid meeting was convened at the O/o of SE, AIIMS Rishikesh on 30.01.2023 at 3:00PM to discuss the queries of bidders related to tender no. EW-MNTC/43/2021-22 (Name of the work:- Operation and Comprehensive Maintenance of Electrical Services of Substation-1,2 & 3 at AIIMS Rishikesh). Following members were present in the meeting:-

1. Sh. Vipul Kumar Mishra, offg. SE, AIIMS Rishikesh
2. Sh. Gaurav Badola, Admin Officer, AIIMS Rishikesh
3. Sh. Rajendra Kumar, Accounts Officer, AIIMS Rishikesh
4. Sh. Pradeep Chandra Pandey, Law Officer, AIIMS Rishikesh

Following discussion were held:-

Sr.No.	Bidder Queries in Pre-Bid Meeting	Condition in tender document	Clause No./Page No.	Amended condition in tender document
1.	Blue Star Limited			
1.1	Please clarify on whether the performance guarantee amount will be 3% of annual contract value or 3% of Total contract value (as the contract period is 12 + 12 months)	The successful bidders have to execute a contract on Indian non judicial stamp paper of Rs.100/- (Rupees one hundred only) within fifteen (15) days from the date of award of this tender in his favour and also required to furnish the security deposit @ 3% against performance guarantee of contract value in the form of Fixed Deposit/Bank Guarantee/Term Deposit from any Nationalized/Schedule bank duly pledged in favour of AIIMS, Rishikesh & payable at Rishikesh only.	Clause No. 12 / Page No. 4	Performance guarantee amount will be 3% of annual contract value of one year, which will be valid for 15 months. Also, after one year of successful completion of PBG will be extended for further 15 months with revised contract value for 2 nd year.
1.2	Please confirm if we can remit the EMD amount via NEFT	The bidder shall pay the respective amount of Bid Security (EMD) as mentioned in table by Demand Draft/Fixed	Clause No. 1.2.8 / Page No. 7	Yes.

		<p>Deposit/Term Deposit in favor of "AIIMS, Rishikesh" drawn on any Nationalized Bank/ Scheduled Bank and payable at AIIMS Rishikesh and must be valid for 1 month. The EMD shall be scanned or uploaded to the GeM Portal website within period of bid submission. The original EMD should be deposited in the office of EXECUTIVE ENGINEER (ELECTRICAL) within due date mentioned in the NIT. EMD receiving authority shall issue receipt of deposition to the bidder in prescribed format. Bid received without Earnest Money deposit (EMD) shall stand rejected and thus shall not be considered for evaluation etc. at any stage.</p>		
1.3	<p>We propose to submit a BG for the security deposit equal to 2.5% of tendered value instead of deduction from running bills. please confirm upon</p>	<p>The contractor whose tender is accepted will also be required to furnish by way of Security Deposit for the fulfillment of his contract, an amount equal to 2.5% of the tendered value of the work. The Security deposit will be</p>	<p>Clause No. 11(ii) / Page No. 16</p>	<p>Firm can deposit BG @2.5% of tender cost.</p>

	acceptance of the BG.	collected by deductions from the running bills as well as final bill of the contractor at the rates mentioned above. The Security amount will also be accepted in cash or in the shape of Government Securities. Fixed Deposit Receipt of a Scheduled Bank or will also be accepted for this purpose provided confirmatory advice is enclosed.		
1.4	Please clarify on the wages (i.e. Central or State) along with schedule of employment to be followed for payment to the manpower deployed at site. Also confirm upon whether the wage/DA revisions will be reimbursed by AIIMS during the contract period.	In respect of all labour directly or indirectly employed in the works for performance of the contractor's part of this contract, the contractor shall comply with or cause to be complied with the Central Public Works Department contractor's Labour Regulations made by Government from time to time in regard to payment of wages, wage period, deductions from wages recovery of wages not paid and deductions unauthorisedly made, maintenance of wage books or wage slips publication of scale of	Clause No. 19B (iii)/ Page No. 42	Central wages shall be applicable.

		wage and other terms of employment, inspection and submission of periodical returns and all other matters of the like nature or as per the provisions of the Contract Labour(Regulation and Abolition) Act, 1970, and the Contract Labour (Regulation and Abolition) Central Rules, 1971, wherever applicable		
1.5	All the manpower (except Site Manager) deployed at site will be on the rolls of our payroll partner. The payroll partner's role will be limited to salary processing whereas Blue Star shall be entirely responsible for the contract performance including statutory compliances.	Work not to be sublet. Action in case of insolvency. The contract shall not be assigned or sublet without the written approval of the Engineer- in-Charge. And if the contractor shall assign or sublet his contract, or attempt to do so, or become insolvent or commence any insolvency proceedings or make any composition with his creditors or attempt to do so, or if any bribe, gratuity, gift, loan, perquisite, reward or advantage pecuniary or otherwise, shall either directly or indirectly, be given, promised or offered by the	Clause No. 21/ Page No. 47	All employee should be on master payroll of firm.

		contractor, or any of his servants or agent to any public officer or person in the employ of Government in any way relating to his office or employment, or if any such officer or person shall become in any way directly or indirectly interested in the contract, the Engineer-in-Charge on behalf of the President of India shall have power to adopt the course specified in Clause 3 hereof in the interest of Government and in the event of such course being adopted, the consequences specified in the said Clause 3 shall ensue.		
1.6	We understand that only coordination & required documentation is under our scope. Any fees, commercial obligations are excluded from our scope.	The contractor has to get CEA clearance certificate of the substation as per government norms for which no extra cost shall be paid.	Clause No. 8/ Page No. 111	Government statutory fees will be paid by AIIMS and liaising, compliances & other work will be in scope of firm.
1.7	We understand that only coordination & required	10. Any type of License/NOC/ Approval from Government/ Local	Clause No. 10 / Page No. 111	Government statutory fees will be paid by AIIMS and liaising, compliances

	documentation is under our scope. Any fees, commercial obligations are excluded from our scope.	Body shall be in the scope of contractor		& other work will be in scope of firm.
1.8	Please review the terms of Payment because the service provider has to pay the monthly wages/salary to staff, So please consider the payment terms monthly instead of quarterly.	Payment shall be paid quarterly after completion of each quarter on after submission of the pre-receipted bill with satisfactory service report duly accepted and signed by Head of the department.	Clause No. 40 / Page No. 117	The payment shall be made only after completion of two months after submission of the pre-receipted bill with satisfactory service report duly accepted and signed by Head of the department.
1.9	Please share the Make & Software Version used in existing system.	SUBHEAD-2 11KV/433 VOLTS SUBSTATIONS - SCADA SYSTEM :- 1 SetOperation and Comprehensive maintenance for SCADA system for monitoring, data logging of all electrical parameters of 33KV/11KV substation 2 nos. 11KV/415 substation along with HT panel, Transformer, LT panel , DG sets, UPS system , Incoming and Outgoing switches.	Clause No. SubHead- 10/ Page No. 138	Shall be provide to L1 firm only.
1.10	Please provide the DG Engines	SUBHEAD -3 D.G.SETS	Clause No. SubHead-	DG 1- 25374741

	Serial Numbers Details.	Operation and Comprehensive maintenance for 4 Nos. DG sets installed in substation -1 and 2 Nos. DG set installed in Substation no. 2	3 / Page No. 139	DG 2- 25374740 DG 3- 25374242 DG 4- 25371173 DG 5- 25379273 DG 6- 25371172
1.11	Please provide the DG Engines Serial Numbers Details.	SUBHEAD -3 A D.G.SETS Operation and Comprehensive maintenance Silent Type Diesel Generating set along with having Prime Power Rating of 2250 KVA	Clause No. SubHead- 3.A / Page No. 139	DG 7- 85007730
1.12	Please provide the UPS Serial Numbers Details.	BOQ -SUBHEAD-4 - UPS Operation and Comprehensive maintenance for microprocessor based 5 set, 2 X 300 KVA	Clause No. SubHead- 4 / Page No. 144	UPS 1- 201208HX1142 UPS 2- 201208HX1144 UPS 3- 201207HX1129 UPS 4- 201207HX1131 UPS 5- 201207HX1130 UPS 6- 201208HX1143 UPS 7- 201207HX1136 UPS 8- 201208HX1137 UPS 9- 201207HX1132 UPS 10- 201207HX1132
1.13	As per Tender document, manpower count is 30 nos.	The contractor has to depute following manpower in during the CAMC for round	Clause No. 24/ Page No. 150	Reliever/absenteeism is not consider. Firm are advised to consider accordingly.

	Please clarify whether relievers are included in the 30 nos. or need to be additionally considered.	clock operation and Maintenance for 3 Shift for 365 days i/c Sunday, holiday & national holiday.		
1.14	Please confirm whether AIIMS will provide the Diesel or Service provider has to consider the cost. If Service Provider has to consider the cost, then please share the Vehicle details with running hrs of each vehicle.	The contractor shall provide diesel to AIIMS Vehicle.	Clause No. 26 / Page No. 151	Diesel shall be provided by AIIMS and the firm has to fill it in vehicle /DG set and maintain its record up-to date.
1.15	Whether OEM Validation / Certification is required for each of the spares to be procured	The contractor has to produce copy of invoice, of the spare used/replaced during maintenance to ensure saneness of the	Clause No. (Important Note - B)/ Page No. 151	Yes

2.	STERLING & WILSON			
2.1	Please confirm whether Purchase Preference clause of GEM portal is applicable on subject tender.	Registration on GEM Portal is requested.	Page No.3	Purchase preference will be applicable except EMD, experience criteria and turnover. <i>Please refer OEM no. F.20/2/ 2014-PPD (Pt.) Dated 20.09.2016</i>

2.2	Please confirm whether EMD in form Bank Guarantee is acceptable.	Bid Security (EMD)	Page No.4	Yes
2.3	Average Turnover of M/s Sterling and Wilson Pvt Ltd is approx. 3000 Cr and primarily we are Specialized Contracting Company. Due to COVID pandemic, market was very volatile and hence running projects got financially affected and as a result we incurred huge losses. But as Letter No. 1 /16/2020 PPD from Ministry of Finance, GOI –Department of Expenditure, the referred clause has been deleted and NET WORTH CLAUSE with not more than 30% erosion is added (copy enclosed). Request you to please accept the clause of Net Worth for bidding.	The bidder should not have incurred any loss (profit after tax should be positive) in more than two years during available last five consecutive balance sheet, duly audited and certified by the chartered accounted.	Page No.5	The net worth of the Bidder firm should not be negative and also should have not eroded by more than 30%(thirty percent) in the last three years, ending.
2.4	Please confirm whether Hard copy submission is mandatory.	Submission of Hard copies of documents in person to Executive Engineer office	Page No.5	Hard copy submission is not mandatory but hard copy of EMD should be submitted in the office of Executive Engineer
2.5	Please clarify Large Pvt Firm having JV	The Contractor should have experience of successfully completed works during last seven years ending on previous day of last day of	Page No.6	Large private firm having Joint venture / partnership worked in Government of India

		submission of tender in Govt. Department/ PSU/ Autonomous body / Large private firm having Joint venture worked in Government of India or State Government or PSUs.		
2.6	The Estimated tender value of 6.06 Cr. is for 2 years, so please confirm whether the value of similar works for a tenure of 2 Financial years be clubbed for meeting the eligibility criteria.	Value of Similar works	Page No. 6	Same as per NIT conditions.
2.7	<ul style="list-style-type: none"> • Please confirm whether maintenance of both transformer and DG of mentioned capacity be present at same site. Similar capacity of transformer and DG on same site is not feasible. However, both requirements can be fulfilled at separate sites. • Please confirm whether the mentioned capacity is total capacity installed at one site or single unit capacity. • Please confirm whether the above-mentioned capacity equipment's shall 	Apart from above, the bidder should also have experience in operation & maintenance of transformer capacity not less than 4.8 MVA and DG set not less than capacity of 1600 KVA	Page No. 6	<ul style="list-style-type: none"> • Bidder can fulfil DG set capacity and transformer capacity on separate sites. • Single unit capacity. • No, it is not for value qualification. It is for experience calculations.

	be a part of the works submitted for Value qualification.			
2.8	Please confirm whether BG of 2.5% of tendered amount is acceptable at start of contract so that deductions are not made in running bills.	Recovery of Security Deposit	Page No. 22	Yes
2.9	Please confirm whether state wages are applicable to central sphere wages. • Also, whether any increase in minimum wages by state/central govt. after the date of submission of bid is payable by AIIMS Rishikesh in same % age.	Payment of wages	Page No. 42	Central wages shall be applicable.
2.10	Please confirm whether Integrity Pact required is required on Stamp paper, if yes, please specify amount.	Integrity Pact	Page No. 56	On the stamp paper of Rs.100.
2.11	Since subject tender involves Operational manpower for which we have to pay on monthly basis, we request you to please incorporate provision of monthly payments for a specific % age of contract value else it will accumulate to huge financial burden upon working agency. Further, as stated invoice shall be processed after submission of Statutory compliances of 3 rd month also, this will add another 30 days in bill submission as ECR	Payment Terms (Quarterly After)	Page No.117	The payment shall be made only after completion of two months after submission of the pre-receipted bill with satisfactory service report duly accepted and signed by Head of the department.

	challans of previous month are submitted on 15th of next month. In total, this will lead to payment realization after 6 months in condition that AIIMS do not have funds scarcity at that time.			
2.12	<ul style="list-style-type: none"> • Please confirm whether software back-up of SCADA and PLC be provided by AIIMS RISHIKESH. • Please confirm whether the system be handed-over in as in where condition or in complete working condition. • Replacement (Providing and Laying) of cables, bus duct is included or not. • Suitable Relievers are considered or not. • Chemicals/Dosing for Cooling tower whether in scope of AIIMS 		BOQ	<ul style="list-style-type: none"> • Yes and shall be provided to L1 bidder. • Handing over will be done in complete working condition by existing working firm. • Yes, In case cable fault, the cable fault locations will be trace the firm and same should be rectified by the firm. In case bus duct fault, the bus duct repairing/replacement will be scope of firm. • Suitable Reliever /absenteeism is not consider. Firm are advised to consider accordingly. • Chemical / Dosing for cooling tower is in scope of firm and not in scope of AIIMS.
3.	Brady Services Pvt. Ltd.(Through E-mail)			
3.1	We are a registered MSME Company. Raising Bills for Services on quarterly basis and further time taken in acceptance of the same by the Head of Department, is not economical for MSME's. In order to promote the	"Payment shall be made Quarterly after completion of each quarter on after submission of the pre-receipted bill with	At Item No. 40 : Payment Terms page 117	The payment shall be made only after completion of two months after submission of the pre-receipted bill with satisfactory service report duly accepted and signed by Head of the department.

	<p>development of MSME's in India and to ensure that they remain viable, the Government has promulgated MSME Development Act 2006 which ensures payment to MSMEs' within 45 days.</p> <p>It is therefore, requested that in order to provide level playing field to the MSME's to participate in the Tender, the MSME's should be allowed to raise Invoice on monthly basis and in any event, period of both the acceptance and payment, should not exceed 60 days from the date of submission of invoice on monthly basis.</p> <p>Submitting Invoices on Quarterly basis is not a viable option for MSME's like us and shall work as a deterrence in participation.</p> <p>You are requested to make suitable amendment in the Payment Terms of the above Tender.</p>	<p>satisfactory service report duly accepted and signed by Head of the department."</p> <p>"However, it may depend on availability of funds. It can be delayed due to scarcity of funds for which no interest shall be paid by the department."</p>		
4.	Daxraj Electricals Private Limited. (Through E-mail)			
4.1	We have work experience as per required in tender with valued client SUZLON GLOBAL SERVICES	It is mentioned that the Contractor should have experience of	clause no. 1.2.1 -criteria of eligibility	As per NIT clause. Contractor should have experience of successfully completed works in Govt.

	LIMITED so it will be consider in your respected office tender (i.e. In the above mentioned Ref. Tender)	successfully completed works during the last seven years ending on the previous day of the last day of submission of tender in Govt. Department/ PSU/ Autonomous body / Large private firm having Joint venture worked in Government of India or State Government or PSUs.		Department/ PSU/ Autonomous body / Large private firm having Joint venture worked in Government of India or State Government or PSUs.
--	--	--	--	---

Sr.no	Condition in tender document	Clause No./Page No.	Read as
1	Solvency certificate of 2.5 Crore or more (i.e. 40% of estimated cost put to tender).	At page no.6 Clause1.2.1(v)	Solvency certificate of 2.45 Crore or more (i.e. 40% of estimated cost put to tender).
2	The bid document consisting of plans, specifications, the schedule of quantities of various types of items to be executed and the set of terms and conditions of the contract to be complied with and other necessary documents can be seen and downloaded from website www.aiimsrishikesh.edu.in & GeM portal.	At page no.3 point no.4	The bid document consisting of plans, specifications, the schedule of quantities of various types of items to be executed and the set of terms and conditions of the contract to be complied with and other necessary documents can be seen and downloaded from website www.aiimsrishikesh.edu.in & CPP portal.
3	The bidder shall pay the respective amount of Bid	At page no.4 point no.10 (i)	The bidder shall pay the respective amount of Bid

	<p>Security (EMD) as mentioned in table by Demand Draft/Fixed Deposit/Term Deposit in favor of "AIIMS, Rishikesh" drawn on any Nationalized Bank/ Scheduled Bank and payable at AIIMS Rishikesh and must be valid for 1 month. The EMD shall be scanned or uploaded to the GeM Portal website within period of bid submission. The original EMD should be deposited in the office of EXECUTIVE ENGINEER (ELECTRICAL) within due date mentioned in the NIT. EMD receiving authority shall issue receipt of deposition to the bidder in prescribed format. Bid received without Earnest Money deposit (EMD) shall stand rejected and thus shall not be considered for evaluation etc. at any stage.</p>		<p>Security (EMD) as mentioned in table by Demand Draft/Fixed Deposit/Term Deposit in favor of "AIIMS, Rishikesh" drawn on any Nationalized Bank/ Scheduled Bank and payable at AIIMS Rishikesh and must be valid for 1 month. The EMD shall be scanned or uploaded to the CPP Portal website within period of bid submission. The original EMD should be deposited in the office of EXECUTIVE ENGINEER (ELECTRICAL) within due date mentioned in the NIT. EMD receiving authority shall issue receipt of deposition to the bidder in prescribed format. Bid received without Earnest Money deposit (EMD) shall stand rejected and thus shall not be considered for evaluation etc. at any stage.</p>
4	<p>List of self-attested Documents to be scanned and uploaded on the Gem portal linked with the particular tender within the period of bid submission failing which the bid of the tenderer shall be rejected.</p>	<p>At page no.4 point no.14.</p>	<p>List of self-attested Documents to be scanned and uploaded on the CPP portal linked with the particular tender within the period of bid submission failing which the bid of the tenderer shall be rejected.</p>
5	<p>The bidder shall pay the respective amount of Bid Security (EMD) as mentioned in table by Demand Draft/Fixed Deposit/Term Deposit in favor of "AIIMS, Rishikesh" drawn on any Nationalized</p>	<p>At page no.7 point no.1.2.8 (i).</p>	<p>The bidder shall pay the respective amount of Bid Security (EMD) as mentioned in table by Demand Draft/Fixed Deposit/Term Deposit in favor of "AIIMS, Rishikesh" drawn on any Nationalized</p>

	<p>Bank/ Scheduled Bank and payable at AIIMS Rishikesh and must be valid for 1 month. The EMD shall be scanned or uploaded to the GeM Portal website within period of bid submission. The original EMD should be deposited in the office of EXECUTIVE ENGINEER (ELECTRICAL) within due date mentioned in the NIT. EMD receiving authority shall issue receipt of deposition to the bidder in prescribed format. Bid received without Earnest Money deposit (EMD) shall stand rejected and thus shall not be considered for evaluation etc. at any stage</p>		<p>Bank/ Scheduled Bank and payable at AIIMS Rishikesh and must be valid for 1 month. The EMD shall be scanned or uploaded to the CPP Portal website within period of bid submission. The original EMD should be deposited in the office of EXECUTIVE ENGINEER (ELECTRICAL) within due date mentioned in the NIT. EMD receiving authority shall issue receipt of deposition to the bidder in prescribed format. Bid received without Earnest Money deposit (EMD) shall stand rejected and thus shall not be considered for evaluation etc. at any stage</p>
--	---	--	---

Note:-

1. The above minutes of pre bid meeting shall form part of the NIT and is to be submitted duly signed, stamped and uploaded by the Bidder along with Bid document.
2. All other terms and condition of NIT remains unchanged.